



CPESN® Pharmacies and Local Network Leadership:

Good morning! Here is this week's **Sunday Update** on CPESN activities from the past week.



Network Development

Please remember that August 1st is the day we count participating pharmacies for the purpose of Board appointments. Many networks are close to 40 and need a few more to cross the finish line – **we hope you get there!** We fundamentally believe in broad and democratized governance by pharmacy owners across many networks.

Plan your local network information session at NCPA! As we plan ahead for NCPA Annual Convention in October, network luminaries will be offered the opportunity to reserve up to a 2-hour session to meet with current and prospective pharmacies or hold network related information sessions. If your network is interested in hosting a CPESN information session at the NCPA Annual Convention, please **[email Ashley Branham](#)** and she will work with you to reserve meeting location and designated time. Requests for local network information sessions will be accepted through August 3rd.

I had the opportunity to speak in front of 500+ Compliant Pharmacy Alliance members and they could not have been more accommodating. A special "thank you" to Deborah Bowers & Kyle McHugh from CPESN South Carolina and Max Caldwell & Keith Larkin from Arkansas CPESN for getting up in front of their peers and sharing their stories.



Payer Engagement

Opioids continue to be on every payer and politician's minds. I got a call back from a national payer agreeing to scope a program for two to three states (which states are still unknown) late last week. Additionally, at least two states are getting traction with payment for services from Drug Courts. We'll scope the scalability of these and hopefully they can be expanded. It's a community-based activity for opioid support services that really can only be done locally, which is exactly the type of services we are seeking to provide.

A Midwest network will be the first to proposal a fee for service arrangement for enhanced services related to the Comprehensive Primary Care Plus (CPC+) program that CMS has with primary care providers. The good part of the program is that it involves a lot of medication supports activity and is growing nationwide. The bad news is that the payer is the primary care provider and providers are not used to being payers. Hopefully they will make a breakthrough and a precedent setting template for getting paid to help these practices that can be spread across the country.

Speaking of physician providers, another Western network got a hit with an ACO looking to move their quality numbers; that also holds hope for getting paid, rather than just giving away services at a loss.

An Eastern network just received a draft contract for referrals for services this week as well.

A health system in a Northwest network just engaged on another quality bonus program. An adjacent network just signed a contract for a similar program and we hope that they can use the same template for theirs. Another health system in a world far, far away from that one in the South is now interested in a transitions of care program.

A Southern network got a call from a payer based on an association meeting. Working with your local associations can be very very helpful if you have a good relationship. They can assist with anything from training, government relations, payer pitches, and marketing to actually dedicating resources, such as a Network Facilitator. The other advantage is they may have members attending meetings that are pharmacy directors.



Quality

If you have questions about the Pharmacist eCare Plan, please register and make plans to attend the CPESN Pharmacist eCare Plan Webinar Series. Click [here](#) to register for one of the first Part I sessions, all of which will describe eCare Plan basics. **The last Part I session is scheduled for this Thursday, July 26th.**

Part II of the CPESN eCare Plan Summer Webinar Series

The vendor demonstrations, which make up Part II of this webinar series, are now scheduled and ready for registrations! Please see the list of dates and vendors below, and **note that each vendor's demo has its own unique registration link, which you can access by clicking on the vendor's name.** We hope you will join us!

Tuesday, July 31st at 2 p.m. EST :: [PioneerRx Demo](#)

Thursday, August 2nd at 11 a.m. EST :: [STRAND Demo](#)

Tuesday, August 7th at 3 p.m. EST :: [PrescribeWellness Demo](#)

Wednesday, August 15th at 1 p.m. EST :: [QS/1 Demo](#)

Thursday, August 16th at 11 a.m. EST :: [AssureCare Demo](#)

Tuesday, August 21st at 3 p.m. EST :: [Best Rx Demo](#)

Wednesday, August 29th at 1 p.m. EST :: [DocsInk Demo](#)

Thursday, August 30th at 11 a.m. EST :: [Pharmetika Demo](#)

As a reminder, all pharmacies new to CPESN networks have a six-month grace period to obtain access to eCare Plan and begin submitting data for quality assurance. For pharmacies that joined CPESN USA prior to July 1, 2018, the requirement to access and begin using Pharmacist eCare Plan is December 31, 2018.



Marketing

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A special thank you to the AmerisourceBergen team for the hospitality and generosity extended to the CPESN team during ThoughtSpot. They were very accommodating and provided us with many opportunities to engage pharmacies interested in learning more about CPESN Networks.

A special "thank you" to our 2018 Luminary-of-the-Year Charlie Barnes, from CPESN Georgia, for helping share the CPESN story during the ThoughtSpot exhibit hours.



The AmerisourceBergen and NCPA teams allowed us to host another Enhanced Services Boot Camp CE course. Several dozen attendees were able to learn from pharmacy owners (and CPESN Luminaries) Max Caldwell, Tripp Logan, & Joe Moose. We have more Boot Camps scheduled. If you are interested, click [here](#).

The final early bird registration for NCPA's 2018 Annual Convention ends at midnight on July 31st. You can save \$50 by registering before then. Don't miss out on the CPESN training & education and special events that we have planned. Register now to attend by clicking [here](#). Mark your calendar for October 6-9, 2018 in Boston.



Operations

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Please note a change in start time for CPESN USA Work Groups. The start time for Tuesday evening sessions of the four CPESN USA Work Groups – Payer & Partner Engagement, Quality Assurance & Best Practices, Service Sets, Network Operations & Communications – will be moved to 8 p.m. EST beginning in August 2018. As more networks join us on Mountain Time and Pacific Time, the start time needs to be adjusted in order to keep the webinar in the evening. While the Wednesday daytime sessions routinely have the heaviest attendance, we know some network leadership appreciate the opportunity to join these sessions after the work day wraps up. Please adjust your calendars accordingly!

Our Chronic Care Management (CCM) Playbook is now available. If you don't know what CCM is and/or need to understand how to use the CCM Playbook, please sign up for the CCM Office Hours webinar. This webinar is held monthly on the third Thursday of each month at 3 p.m Eastern. **The next webinar will be held on Thursday, August 16th.**

1. Click [here](#) for one-time registration to CCM Office Hours
2. At least one week prior to a scheduled webinar, you can submit any questions you have about CCM & how to implement it, by clicking [here](#). (Submitting questions prior to the webinar will allow us to be efficient with everyone's time and to provide appropriate answers to your questions.)

In the News!

CPESN Networks and CPESN USA Director of Operations & Quality, Trista Pfeiffenberger, were featured in The Journal of the American Pharmacists Association in an article called, "Care team perspectives on community pharmacy enhanced services". To read the full article, click [here](#).

CPESN Networks were included in a 2018 Institute for Healthcare Improvement (IHI) report titled, "No Place Like Home: Advancing the Safety of Care in the Home". The IHI report identified five guiding principles patient safety, including #4 - Effective team-based care and care coordination are critical to safety in the home setting. To read the full report, click [here](#).

Have a great week!



Sincerely,

A handwritten signature in black ink, appearing to read 'Troy Trygstad', written in a cursive style.

Troy Trygstad
Executive Director

For more information on CPESN®
Networks, visit www.CPESN.com

