



CPESN® Pharmacies and Local Network Leadership:

Good morning! Here is this week's **Sunday Update** on CPESN activities from the past week.

Over 1,500 Pharmacies Strong!





Network Development

We now have over 1,500 pharmacies participating in CPESN Networks!

CPESN California has opportunities on the horizon. CPESN USA and CPESN California Luminaries are hosting informational webinars next week to inform prospective pharmacies of what's ahead. The webinars will be held Monday, July 16th and Tuesday, July 17th at 7 a.m. PST. **Please share this with any community pharmacy colleagues in California.** Click [here](#) to register.

Plan your local network information session at NCPA!

As we plan ahead for NCPA Annual Convention, network luminaries will be offered the opportunity to reserve up to a 2-hour session to meet with prospective pharmacies or hold network related information sessions. If your network is interested in hosting a CPESN information session at the NCPA Annual Convention, please [email Ashley](#) and she will work with you to reserve meeting location and designated time. Requests for local network information sessions will be accepted through August 3rd.

Time is running out!

Remember that August 1st is the date for counting pharmacies for CPESN USA Board Member appointments. Any network with 40 or more pharmacies by 11:59 p.m. on that date receives a Board appointment. We anticipate roughly 20 new board members to be installed in October – we'll be all grown up as an organization then.



Payer Engagement

Congratulations to a Northeast network for engaging – and likely contracting soon – with a behavioral health integration program. This is the third payer that has inquired about helping with patients being discharged with psychiatric diagnoses. It's a great example of how care needs to be local with challenging patients.

A Western network is engaged with an ACO about hitting their performance metrics. Ironically a Northeast network has an identical experience in the same week.

Two Midwest networks just received contracts from a Part D plan for enhanced services and hope to move forward soon.

The big trend is local, local, local – activities that can't be done by a dispensing machine, a postal worker, and a call center – **that** is the pathway to sustainability.



Quality

If you have questions about the Pharmacist eCare Plan, please register and make plans to attend the CPESN Pharmacist eCare Plan Webinar Series. Click [here](#) to register for one of the first Part I sessions, all of which will describe eCare Plan basics. **The next session is scheduled for this Tuesday, July 17th.**

Part II of the CPESN eCare Plan Summer Webinar Series

The vendor demonstrations, which make up Part II of this webinar series, are now scheduled and ready for registrations! Please see the list of dates and vendors below, and **note that each vendor's demo has its own unique registration link, which you can access by clicking on the vendor's name.** We hope you will join us!

Tuesday, July 31st at 2 p.m. EST :: [PioneerRx Demo](#)

Thursday, August 2nd at 11 a.m. EST :: [STRAND Demo](#)

Tuesday, August 7th at 3 p.m. EST :: [PrescribeWellness Demo](#)

Wednesday, August 15th at 1 p.m. EST :: [QS/1 Demo](#)

Thursday, August 16th at 11 a.m. EST :: [AssureCare Demo](#)

Tuesday, August 21st at 3 p.m. EST :: [Best Rx Demo](#)

Wednesday, August 29th at 1 p.m. EST :: [Docslnk Demo](#)

Thursday, August 30th at 11 a.m. EST :: [Pharmetika Demo](#)

As a reminder, all pharmacies new to CPESN networks have a six-month grace period to obtain access to eCare Plan and begin submitting data for quality assurance. For pharmacies that joined CPESN USA prior to July 1, 2018, the requirement to access and begin using Pharmacist eCare Plan is December 31, 2018. For those pharmacies that have an eCare Plan-enabled system already, your vendor should be sending us eCare plans already.



Marketing

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A big thank you to CPESN Texas luminary Trena Weidmann and LaCPESN (Louisiana) Network Facilitator Bill Porter for promoting CPESN Networks at the Morris & Dickson "M.A.D. Days" conference. A special thank you to the team at Morris & Dickson for providing us complimentary exhibit space at the conference.

Special thanks to all of our CPESN Luminaries for lighting the path for their fellow community pharmacy owners! **It was great seeing so many of you at the McKesson ideaShare Conference**, including Ghada Abukuwaik from New Jersey, Hugh Chancy from Georgia, Frances Cohenour & Audrey Newton from Alabama, Stephen Kavadis from New Hampshire, Eric Larson from Florida, Randy McDonough from Iowa, and Catherine Meeks from Tennessee.



This week we are attending AmerisourceBergen's ThoughtSpot conference in Orlando. We will be exhibiting inside the GNP Solutions Booth. Look for us there. Stop by and say hello!

If you are headed to ThoughtSpot, **join us for the Enhanced Services Boot Camp CE course on Wednesday, July 18th. Learn from the best! Pharmacy owners Max Caldwell, Tripp Logan, and Joe Moose headline the all-day session.** Don't miss out!

The final early bird registration for NCPA's 2018 Annual Convention ends at midnight on July 31st. You can save \$50 by registering before then. Don't miss out on the CPESN training & education and special events that we have planned. Register now to attend by clicking [here](#). Mark your calendar for October 6-9, 2018 in Boston.



Operations

Webinar Changes!

Please note a change in start time for CPESN USA Work Groups. The start time for Tuesday evening sessions of the four CPESN USA Work Groups – Payer & Partner Engagement, Quality Assurance & Best Practices, Service Sets, Network Operations & Communications – will be moved to 8 p.m. EST beginning in August 2018. As more networks join us on Mountain Time and Pacific Time, the start time needs to be adjusted in order to keep the webinar in the evening. While the Wednesday daytime sessions routinely have the heaviest attendance, we know some network leadership appreciate the opportunity to join these sessions after the work day wraps up. Please adjust your calendars accordingly!

Payer Program Launch

A heart failure pilot project with a health plan launched this week across 61 CPESN pharmacies in Kentucky, Tennessee, Louisiana, and Mississippi. The pharmacies have worked hard getting ready for this program – joining educational webinars, finalizing eCare Plan vendor selections, and beginning to engage patients. One pharmacy in Louisiana recently shared their sentiments with regard to the program offering: *“I am so excited to be blessed enough to be included in this pilot. My staff and I are committed, ready, and accepting of this challenge. We are located in a very rural area where neighbors still help neighbors. The whole CPESN mission falls right in line with our store.”* The CPESN USA staff is equally excited to embark upon these innovative payment opportunities with you!

Chronic Care Management

Our Chronic Care Management (CCM) Playbook is now available. If you don't know what CCM is and/or need to understand how to use the CCM Playbook, please sign up for the CCM Office Hours webinar. This webinar is held monthly on the third Thursday of each month at 3 p.m Eastern. **The next webinar will be held on July 19th.**

1. Click [here](#) for one-time registration to CCM Office Hours
2. At least one week prior to a scheduled webinar, you can submit any questions you have about CCM & how to implement it, by clicking [here](#). (Submitting questions prior to the webinar will allow us to be efficient with everyone's time and to provide appropriate answers to your questions.)

Information Technology

We are in the process of redesigning the CPESN collaboration website to better support our local networks, our participating pharmacies, and our internal staff. There are three main areas of focus: the Pharmacy Finder, multi-network support, and contact management.

Our primary focus is re-launching the Pharmacy Finder with an improved user interface and improved data accuracy. Over the past several months, we have experienced a number of new pharmacies joining CPESN USA. We recognize the need to better support you and will do so by creating and implementing improved technology resources. **We have taken the Pharmacy Finder offline temporarily as we roll out these updates.** We will launch the new site toward the end of the summer and will continuously update you of our process here in the Sunday Update.

In the News!

CPESN Networks were described as, "a solution that redefines how pharmacies get paid" in a recent *Drug Store News* article by David Salazar. Industry leaders Doug Hoey, president and CEO of the National Community Pharmacists Association, Ritesh Shah, owner of Drug\$mart Pharmacy in Keansburg, N.J., and Steve Lawrence, Cardinal Health senior vice president, gathered at the Retail Business Conference to discuss the key changes to the pharmacy industry. To read the full article, click [here](#).

Have a great week!



Sincerely,

A handwritten signature in black ink, appearing to read 'Troy Trygstad', written in a cursive style.

Troy Trygstad
Executive Director

For more information on CPESN®
Networks, visit www.CPESN.com

